

**CO-BROKE ARRANGEMENTS FOR SALES BY DEVELOPER  
AT ROBSON RANCH DENTON**

If Robson Denton Development, LP (the "Developer"), the developer/seller at the Robson Ranch Denton Resort Community (the "Community") in Denton, Texas, enters into a purchase agreement (and deposit receipt) for a residence in the Community with a person (the "Client") registered with the Developer by a properly licensed real estate brokerage company ("you" or "Broker"), then the Developer will pay Broker the following co-broke commission:

- (1) If the purchase agreement is for a new home to be constructed, then:
  - your co-broke commission will be 3% of (a) the base price of the residence selected by your Client, plus (b) any lot premium, less (c) any discounts. Increases in the purchase price for options and upgrades to the home selected by your Client are not included in the calculation of the co-broke commission; and
  - if your Client pays the standard initial earnest money of \$15,000 plus 5% of any lot premium and provided there are no open or unsatisfied contingencies in the purchase agreement, your co-broke commission will be paid on the date that is two weeks after the residence to be built for your Client in the Community has been released for construction by the Developer, which occurs after your Client and the Developer execute a construction addendum specifying all of the options and upgrades to be included in your Client's new home in the Community, except that if you are the Client or its affiliate, then the co-broke commission shall be paid only if and when escrow closes on the home.
- (2) If the purchase agreement is for an inventory or move-in-ready designer home, then:
  - your co-broke commission will be 3% of the total net purchase price of the home (i.e. less any discounts); and
  - your co-broke commission will be paid only if and when escrow closes on your Client's new home in the Community.
- (3) You understand and agree that your right to receive a co-broke commission is subject to the following terms and conditions:
  - a) You and the salesperson/agent must be licensed at the time of registration and at the time the purchase agreement with the Developer is executed in order for you to be entitled to receive a co-broke commission. You must provide a current copy of both your active Texas Real Estate Commission license and the license of the salesperson/agent, as well as a current I.R.S. form W-9. You will supplement these documents with additional information upon request by the Developer.
  - b) This registration is valid only for the Community in Denton, Texas. Each Robson Resort Community is a separate project with a separate owner/developer. Therefore, to receive a co-broke commission for a purchase by your Client in another Robson Resort Community, you will need to fill out the co-broke agreement for that Robson Resort Community. Although similar, there are separate registration forms for each Robson Resort Community.
  - c) You will not receive a co-broke commission for a purchase agreement signed by your Client prior to the date of the registration.
  - d) You will not receive a co-broke commission if the homebuyer client is listed already in the Robson Ranch or Robson Communities lead bank, or if another broker/salesperson has already registered the homebuyer client, or if another broker or salesperson is entitled to a commission pursuant to the regulations of any applicable association of realtors or multiple listing service. The Developer will pay no more than one co-broke commission for each qualifying home sale.
  - e) This registration and co-broke arrangement is valid for sixty (60) days only. You will not be entitled to receive a co-broke commission unless a purchase agreement between your Client and the Developer is entered into on or before the date 60 days following the registration date. Purchase agreements must be on the Developer's forms and on such terms and conditions as are acceptable to the Developer in its sole and absolute discretion.
  - f) To register your Client at the Community, you and your Client must go to the Community's new home sales office together the first time the Client visits the Community (at which time this registration form must be submitted by you) and prior to the Client being listed in the Robson Ranch or Robson Communities lead bank. The registration form will not be effective until it is signed by you, the Client and the Developer.

***The Developer reserves the right to amend, revise or revoke this co-broke commission program without notice, at any time and from time to time. This document in no way creates an agency relationship between the Developer and Broker or the salesperson listed above. Broker and its salesperson(s) are agents for the Client and have no right, power or authority to make any agreements, representations or concessions on behalf of the Developer. Any home sales will be on such terms and conditions as are acceptable to the Developer, owner/agent, in its sole and absolute discretion as set forth in the purchase agreement signed by the Developer and the Client.***

Form revised 5/2016